

**EBRD Transport Team  
NGO Programme  
19 May 2008**



# Transport Team Sector Coverage

- Rail
- Roads
- Ports and Shipping
- Aviation and Airports



# Transport Sector Priorities

- To assist the process of commercialisation and privatisation;
- To promote productive, competitive private sector activity;
- To mobilize foreign and domestic capital and support its activities;
- To invest in infrastructure where it is necessary to support private and entrepreneurial activities;
- To promote in its full range of activities environmentally sound and sustainable development



# Financing Tools

- Public sector sovereign transactions
- Public sector non-sovereign transactions Asset-banked financing
- Public-private partnerships
- Corporate lending
- Equity



# Transport Team Structure

- 14 bankers and 2 procurement experts in London HQ
- 5 bankers in ROs



# Transport Team Projects

16 signed projects in  
2007

€618 million

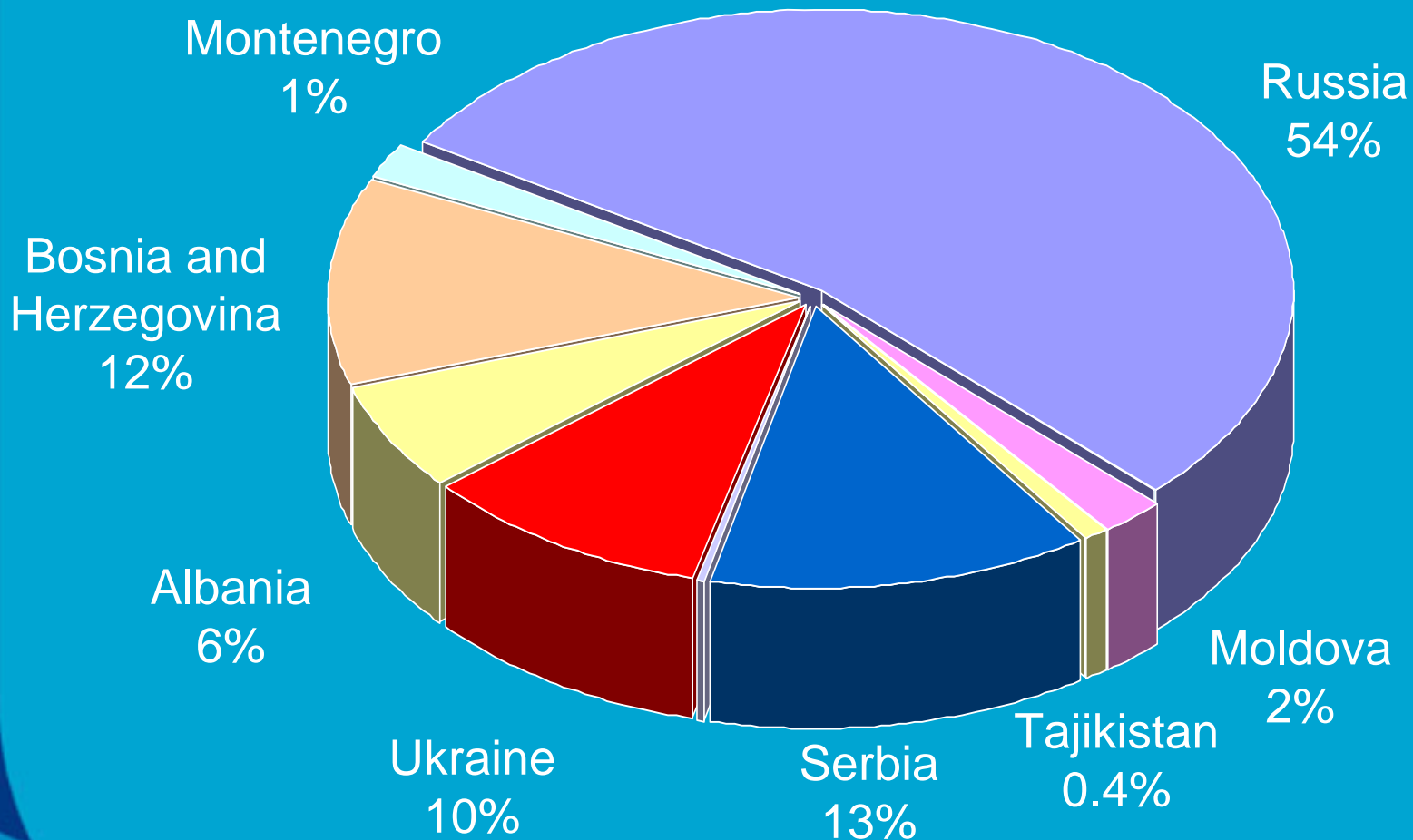
Net cumulative  
business volume

152  
operations

€5 billion



# Transport Team Projects in 2007



# Case study: Mother Teresa International Airport Concession (Albania)

- EBRD provided support to Government and advisers at an early stage; tender for concession successful and compliant with Bank's standards
- EBRD combined state guaranteed and private funding for construction of access road in addition of funding for rehabilitation of airport terminal
- The project raised interest with American Albanian Bank, Alpha Bank and DEG participating
- Excellent example of a complex project properly run in a country which in many respects is in the early stages of transition, with strong demonstration effect

